



D | Department M | Management S | Studies

Announces Admissions

To
MBA (Part-Time) for Working Executives

(Evening class 6-10 pm on working days)

Post Graduate Management education began in IIT Delhi in 1976 in what was then the 'School of Systems & Management Studies'. Through gradual process, the school evolved to the status of 'Center' and subsequently to the level of a statutory 'Department' of which Professor Vinayshil Gautam was the first Head in 1993. The formal appellation of Master of Business Administration (MBA) for PG program in management came in 1997. The Department of Management Studies, currently runs a two-year full time MBA programme with focus on 'Management Systems', and 'Telecommunication Systems Management' and a three-year part time MBA programme with focus on 'Technology Management'. The students are admitted through a rigorous screening process comprising of an admission test, group discussion and interview.

About MBA (Part-Time) Programme

In response to the feedback from the students, alumni and industry, the Department of Management Studies, updated and launched the MBA (Part-Time) program for working executives. The total duration is three years with classes scheduled in the evening on working days. The focus on 'Technology Management' enables the managers to effectively contribute in evolving core competencies in Indian industry. Further, a student can also specialize in the major functional streams such as Marketing, Finance, Strategy, Human Resources, Operations and Information Technology.

Eligibility

- Bachelor's degree in any branch of Engineering/Technology/Architecture/Pharmacy/B.Sc. Agriculture Engineering (Minimum 4 years after 10+2).
- OR
- Master's degree in any branch of Physical/Chemical/Mathematical Sciences like Physics, Chemistry, Mathematics, Statistics, Computer Application, Electronic Science, Environmental Science, Operations Research, Computational/Information Science, Agriculture or Master's Degree in Commerce/ Economics.
 - Minimum of 60% marks in aggregate (of all the years/semesters) or 6.75 CGPA on a 10 point scale or equivalent in the above mentioned degree programmes are essential for admission.
 - There is a relaxation of 5% in marks or equivalent in CGPA for SC/ST candidates.
 - A minimum of 2 years of post qualifying degree work experience as on 01 August of the year.

Reservation as per Government of India rules.

Admission Process

Admission Process includes a Written Test, Group Discussion and Interview. Weightage will be given to professional background in terms of higher performance in the qualifying degrees/diplomas and work experience. Written test is designed in four components to assess Verbal, Analytical, Quantitative/Data Interpretation and Business Awareness Abilities. Note the following important date(s):

1. Last Date of receipt of Application with DD - 16 March 2009 (Monday)
2. Written Test - 29 March 2009 (Sunday)
3. Group Discussion & Interview - 18-19 April 2009 (Sat-Sun.)
4. Declaration of Admission Results - 04 May 2009 (Monday)
5. Registration - 25 July 2009
6. Classes begins - 27 July 2009

Keep visiting IITD Delhi website for specific announcement.



How to Apply

Desirous candidates can submit the application on prescribed Performa (download from www.iitd.ac.in) alongwith a DD of Rs.1000/- (in favour of Registrar, IIT Delhi) so that it reaches on or before 16 March 2009 to:

**The Assistant Registrar (PG)
Indian Institute of Technology Delhi
Hauz Khas, New Delhi-110016.**

Written Test, GD & Interviews will be conducted only at IIT Delhi. While filling the form, candidates should ensure that they fulfill the eligibility criteria.

Written Test

The list of short-listed candidates on the basis of written test to be invited for GD + Interview displayed on IIT Delhi website: www.iitd.ac.in

For any further clarification, you can contact the The Dy Registrar (PG) on Phone 011-26591737, 26591723, on Fax 11-26582032 and email: mba@dms.iitd.ernet.in

Course Fee Structure

Following is the fee structure and payment schedule for the MBA programme (The institute has right to revise this):

Tuition fee of Rs.25,000 per candidate per semester for first six semesters. For International students the fee is US \$6,000 per semester for six semesters.

The Break-up of fee

At the time of joining		Every subsequent semester	
Tuition fee	Rs. 25,000	Tuition fee	Rs. 25,000
One time fee	Rs. 1,200	Semester fee	Rs. 1,285
Semester fee	Rs. 1,285	Others	Rs. 500
Refundable Security Deposit	Rs. 2,000	Total	Rs. 26,785
Alumni Assoc Fee (life)	Rs. 1,000		
Management System Society	Rs. 10,000		
Total	Rs. 40,485		

Extension Activities

Dalmia Research Program on Comparative Management Practices in Asia

The Department hosted an industry sponsored research programme on Management in Asia. A series of 10 volume publication has been published under the aegis of this research programme.

Interdisciplinary Entrepreneurship Development Program

The Entrepreneurship Program was started at IIT Delhi in 1987. The Program has been recognized as one of the premier sources of research, teaching, training and consultancy in the area of entrepreneurship in India. Several research projects have been completed by the Faculty.

SIDBI Program on Entrepreneurship Management

The programme actively covers Entrepreneurship Management Education and Research. As part of this, SIDBI sponsored three-phase programs are designed, developed and implemented for developing skills and competencies for entrepreneurial ventures.

Intellectual Property Rights Cell

Early initiative began in 1992/1993 towards spreading IPR education. Since then several programmes and conferences have been conducted by the Department, including the 'International Conference on Intellectual Property Education and Training' which was jointly sponsored by WIPO and MHRD in July 2001. IIT Delhi is the first technical institution in the country to have started a full-semester course on IPRs.

Management Development Programs

The Department has a high profile in the world of learning-training activities and activities related to development of organizations. Major industries of the public & private sector have drawn upon the expertise of the Department.

E-learning programs

Three E-Learning courses IIT Delhi and Macmillan India Limited (MIL) to provide online courses to working executives on the Internet. The 3 courses under this category are Supply Chain Management, Finance for Non-Finance and International Finance. Additionally along with Hughes Escort Communication Ltd. using directWay, two programmes on 'Project Management and 'Operations Management' have also been held.

Journal of Advances in Management Research (JAMR)

Launched in year 2003 by the Hon'ble President of India Dr. A.P.J. Abdul Kalam, this Journal provides a platform for the dissemination of research in current and emerging areas of management. It is a refereed journal and is known for the quality of research papers that appear in it.

Center for Excellence in E-governance

A 'Center for Excellence in E-governance' has been established under a MoU signed between IITD and Sun Microsystems (Banglore) dedicated to promote research in the area of e-governance.



Courses in MBA Programme



Modules

Core Courses (3 credits each)

SML710	Creative Problem Solving
SML720	Business Environment and Corporate Strategy
SML730	Organization Management
SML731	Human Resources Management
SML740	Quantitative Methods in Management
SML745	Operations Management
SML760	Marketing Management
SML770	Managerial Accounting and Financial Management
SML780	Managerial Economics

Compulsory Audit Courses

(Equivalent to 1 credit each)

SMP791	Computer Laboratory
SMV793	Statistics for Management
SML794	Communication Skills
SMV795	Systems Thinking
SMV895	Management Research Methodology
SMV896	Human Values in Management

Focus Module: Management Systems

Core Courses (3 credits each)

SML713	Information Systems Management
SML715	Quality and Environment Management Systems
SML716	Fundamentals of Management Systems
SML717	Business System Analysis and Design

Electives (Management Systems) (3 credits each)

SML714	Organizational Dynamics and Environment
SML811	Management Control Systems
SML812	Flexible Management Systems
SML813	Systems Methodology for Management

SML815	Decision Support and Expert Systems
SML819	Business Process Re-engineering

Focus Module: Technology Management

Core Courses (3 credits each)

SML700	Fundamentals of Management of Technology
SML701	Strategic Technology Management
SML702	Management of Innovation and R&D
SML703	Management of Technology Transfer and Absorption
SML704	Science & Technology Policy Systems

Electives (Technology Management)(3 credits each)

SML704	Science and Technology Policy Systems
SML801	Technology Forecasting and Assessment
SML802	Management of Intellectual Property Rights
SML804	Technical Entrepreneurship

Focus Module:Telecommunication Systems Management

Core Courses (3 credits each)

SML723	Telecommunication Systems Management
SML726	Telecommunication Systems Analysis Planning & Design
SML728	International Telecommunications Management
SML727	(EE767) Telecommunication Systems

Electives Telecom Systems Management (3 credits each)

Available from various areas as listed below. For candidates without adequate background in Telecom Technology, an Audit prerequisite (Bridge course No.

EEL882 "Introduction to Telecom Systems" 3 credits) will be recommended on case-to-case basis.

Specialization Electives

Information Technology Management (3 credits each)

SML815	Decision Support and Expert Systems
SML859	Current Emerging Issues in Information Technology Management
SML850	Management of Information
SML855	Electronic Commerce
SML852	Network Systems: Application and Management
SML853	Software Project Management
SML856	Business Intelligence
SML857	Database Management
CSL768	Information Systems Knowledge Based System Design

Finance Management

(3 Credits each)

SML870	Advanced Financial Management
SML871	Accounting for Decision Making
SML872	Working Capital Management
SML873	Security Analysis and Portfolio Management
SML874	Indian Financial System
SML875	International Financial Management
SML879	Current and Emerging Issues in Finance

Marketing Management (3 credits each)

SML861	Market Research
SML862	Product Management
SML863	Advertising and Sales Promotion Management
SML864	Distribution Management

SML865	Sales Management
SML866	International Marketing
SML867	Industrial Marketing Management
SML869	Current and Emerging Issues in Marketing Management Service Marketing and Strategic marketing are also being offered

Operations & Manufacturing Management (3 credits each)

SML840	Manufacturing Strategy
SML843	Supply Chain Logistics Management
SML844	Systems Reliability, Safety and Maintenance Management
SML845	Total Project Systems Management
SML846	Total Productivity Management
SML849	Current and Emerging Issues in Manufacturing Management
MEL661	Materials Management
MEL667	Group Technology and Production Strategy
MEL783	Automation in Manufacturing

Strategic Management (3 credits each)

SML820	Global Business Environment
SML821	Strategic Management
SML822	International Business
SML823	Strategic change and Flexibility
SML824	Policy Dynamics and Learning Organization
SML825	Strategic in Functional Management
SML826	Business Ethics
SML 828	Global Strategic Management
SML829	Current and Emerging Issues in Strategic Management
SMC891	Strategic Leadership Practice

Organization Management (3 credits each)

SML830	Organizational Structure and Processes
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All core and elective courses are of 3 credits each, whereas the compulsory audit courses are of 1 credit each



- SML831 Management of Change
- SML832 Managing Innovation for Organizational Effectiveness
- SML833 Organizational Development
- SML835 Labour Legislation and Industrial Relations
- SML839 Current and Emerging Issues in Organization Management
- HUL710 Personality Structure and Dynamics

Public Sector Management (3 credits each)

- SML881 Management of Public Sector Enterprises in India
- SML889 Current and Emerging Issues in Public Sector Management

Consultancy Management (3 credits each)

- SML897 Consultancy process and Skill
- SML898 Consultancy and Professional Practices
- SML833 Organizational Development
- SML845 Total Project Systems Management
- SML822 International Business
- SML895 Current and emerging issues in Consultancy Management

Open Electives (3 credits each)

- SML734 Management of Small Scale Industrial Enterprises
- SML783 Management Laboratory
- SML816 Total Quality Management
- SML817 Management of System Waste
- SML818 Industrial Waste Management
- SML887 Business Law

(Open slot to float new course)

- HUL762 Industrial Economics
- HUL738 International Economics
- CSL740 Software Engineering
- CSL820 Computer Networks

Project

- SM792 Minor Project (3 credits only for Telecom System Management) Project (6 credits)
- SM890 Industrial Training
- SM894 Seminar

Faculty		
 Head Surendra S. Yadav 26591242 International Finance	 Vinayshil Gautam 26591198 Organization Management	 P.K. Jain 26591199 Financial Management
 D.K. Banwet 26591197 Operations Management	 Sushil 26591167 Strategic Management	 Rajat K. Baisya 26596395 Marketing Management
 S.K. Jain 26591168 Managerial Economics	 Kanika T. Bhal 26591175 Human Resource Management	 M.P. Gupta 26591173 Information Systems E-governance
 Ravi Shankar 26596421 Supply Chain Management	 Kiran Momaya 26591174 International Competitiveness	 Harish Chaudhry 26591170 Marketing Management
 Seema Sharma 26596332 Economics and Market Research	 Mahim Sagar 26591172 Marketing Management	 Jaijit Bhattacharya 9818213067 IT Management



Associated Honorary Visiting & Guest Faculty



Prof. Arun Kanda
Mechanical Engg, IIT Delhi

Prof. S.G. Deshmukh
Director, IIITM Gwalior

Prof. S. Wadhwa
Mechanical Engg, IIT Delhi

Prof. V. Upadhyaya
Humanities & Social Sciences, IIT Delhi

Dr. A. Khurana
Humanities & Social Sci., IIT Delhi

Prof. K.C. Iyer
Civil Engg, IIT Delhi

Prof. M.Y. Khan
Ex. Dean, Faculty of Business (Delhi University)

Prof. Abid Haleem
Jamia Milia Univeristy, Delhi

Prof. Suman Modwel
School of International Business ENPC France

Prof. (Dr.) Arvind Mahajan
University of Texas, USA

Dr. Vinay Bharat Ram
CEO, DCM group

Mr. Umeshwar Srivastava
M.D., Ei-In (Pvt) Ltd

Dr. Vinay Kumar
Ex-Advisor, DSIR

Mr. Ashok Wahi
Director, Convergys

Dr. P. Rai
Director, WIPO

Prof. Stan Kachnowski
Columbia University

Dr. Shyam S. Sethi
Life Time Associate, Whirlpool and Consultant, New Delhi

Industrial Interaction



Building India Inc

"Building India Inc", the annual seminar series organized by Department of Management Studies IIT Delhi, is a podium to highlight the contribution of Corporate India in the Indian Economy and towards making India a developed nation. This seminar is an attempt to bring together the government, corporate and the academia, to deliberate on the issues and challenges facing the nation and share their experiences and views with the larger audience. Building India Inc, witnesses active participation from top people in the corporate world, faculty from leading institutions and students from top B-schools. The event is organised by the students of DMS under the aegis of the Industrial Interaction Committee.

Rostrum

Rostrum is a monthly seminar series, with each session focusing on one functional area of management. During the seminar, speakers from the industry come to the campus and give their views on the issues under study. The seminar is an interactive session thus helping the students to learn from real industry practitioners.

Rostrum Series

- Strategy Rostrum
- Marketing Rostrum
- Finance Rostrum
- Media and Communication Rostrum
- HR Rostrum
- Operations Rostrum
- IT Rostrum
- Telecom Rostrum

Student Clubs

- Marketing Club (The 5th P Prodigy)
- IT Club (I-Prabhat)
- Operations Club (OP Centre)
- Finance Club (Finatics Club)
- Strategy Club (Club Strategica)
- HR Club (Resource Dimensions)

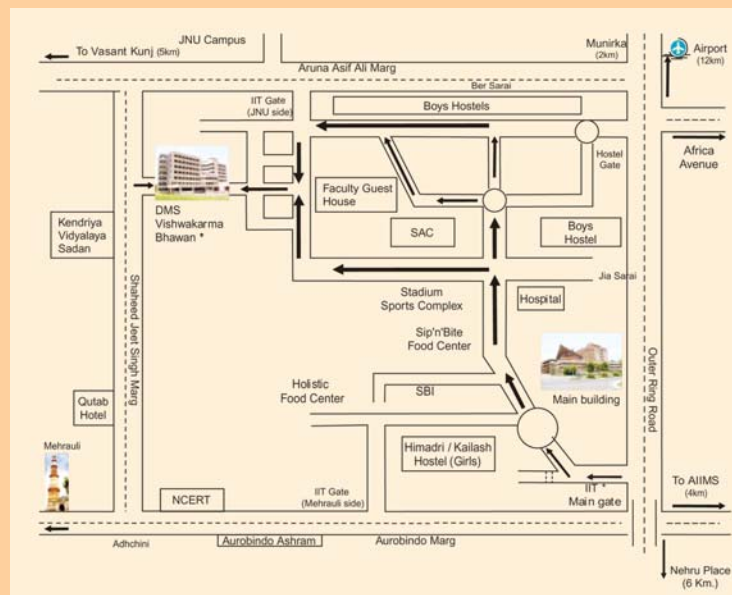
The objective of these clubs is to provide students a platform to discuss relevant emerging issues in each of these functional areas. People from the industry are invited to present their views at the sessions of these clubs. These clubs form a part to the industrial interaction committee and help organize the respective rostrums.



Department of Management Studies

The Department of Management Studies (DMS) has some distinguishing features:

- Heavy research orientation, which is used extensively for designing courses to respond to current industry issues and continuously revise the contents.
- Home to country's first and till date only research program on 'Comparative Management Practices in Asia'.
- A widely acclaimed faculty, which has been invited to teach in various parts of the globe.
- The MBA program with three (3) focus areas namely 'Management Systems', 'Technology Management', and 'Telecom Systems Management'
- One of the pioneering entrepreneurship programs in the country that has obtained funding and support from various agencies including SIDBI.
- Till date over its nearly three decades of existence, over 70 PhDs have been produced.
- The faculty has contributed at the highest policy level committees of Government of India (GoI), served on various boards of corporate entities, as Chairman 'All India Board of Management Education (AICTE)' and contributed to the establishment of 5th Indian Institute of Management (IIM) at Kozhikode; currently two members of the consulting team including the leader, for setting up the 7th Indian Institute of Management at Shillong are from the Department.
- The Department faculty has published over five (5) dozen books and over 1000 papers in various journals and conference volumes.
- World class IT infrastructure with a very high computer to student ratio, a rich software repository that facilitates computer aided instructions and enables hands on experience on leading business enterprise.



Head of Department

Indian Institute of Technology, Delhi

Department of Management Studies

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